

CLASS OF 2016
MM GRADUATES



Ross' innovative Master of Management Program is for recent liberal arts, science, or engineering grads who want to learn core business fundamentals. The intensive, 10-month program includes rigorous study in subjects like accounting, finance, and marketing.

92%

of MM students had a job offer within 3 months of graduation

MM Graduate Overview

DEMOGRAPHIC OVERVIEW AT GRADUATION

Class Size.....	51	Undergraduate Majors	
Women.....	39%	Economics.....	14%
Minorities.....	8%	Engineering and Math.....	29%
		Humanities.....	7%
		International Relations.....	12%
		Natural Sciences.....	4%
		Political Science.....	10%
		Social Science.....	20%
		Other.....	4%

2016 HIRING COMPANIES

- | | | |
|-----------------------------|---------------------------------------|----------------------------------|
| Accenture | DigitasLBI | SAGA Marketing |
| All Point Financial | EY | Sierra Institute |
| Allstate Insurance | Ford Motor Co. | StealthForce Inc. |
| Amazon | General Mills Inc. | U.S. Department of State |
| American Family LLC | International Business Machines Corp. | U.S. Global Leadership Coalition |
| Barah Capital Partners | KPMG LLP | VillageMD |
| Booz Allen Hamilton | Lieberman Research Worldwide | Vision Critical |
| The Boston Consulting Group | Magnetar Capital | Zenith Optimedia |
| Citrix | Medix | |
| Deloitte | Oracle Corp. | |

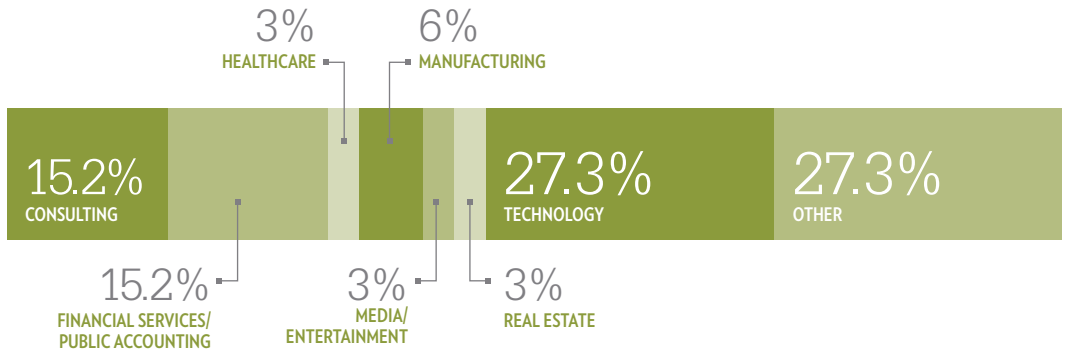
A Diverse Mix of Employers Love Ross MMs:



MM Graduate Acceptances by Industry

2016 DETAILED COMPENSATION INFORMATION

INDUSTRY	% OF REPORTED	MEDIAN BASE SALARY	MEAN BASE SALARY
Consulting	15.2%	\$70,000	\$64,200
Financial Services/Public Accounting	15.2%	\$70,000	\$70,000
Healthcare	3.0%	—	—
Manufacturing	6.0%	—	—
Media/Entertainment	3.0%	—	—
Real Estate	3.0%	—	—
Technology	27.3%	\$50,000	\$59,523
Other	27.3%	\$42,000	\$42,667



MM Graduate Acceptances by Function

2016 DETAILED COMPENSATION INFORMATION

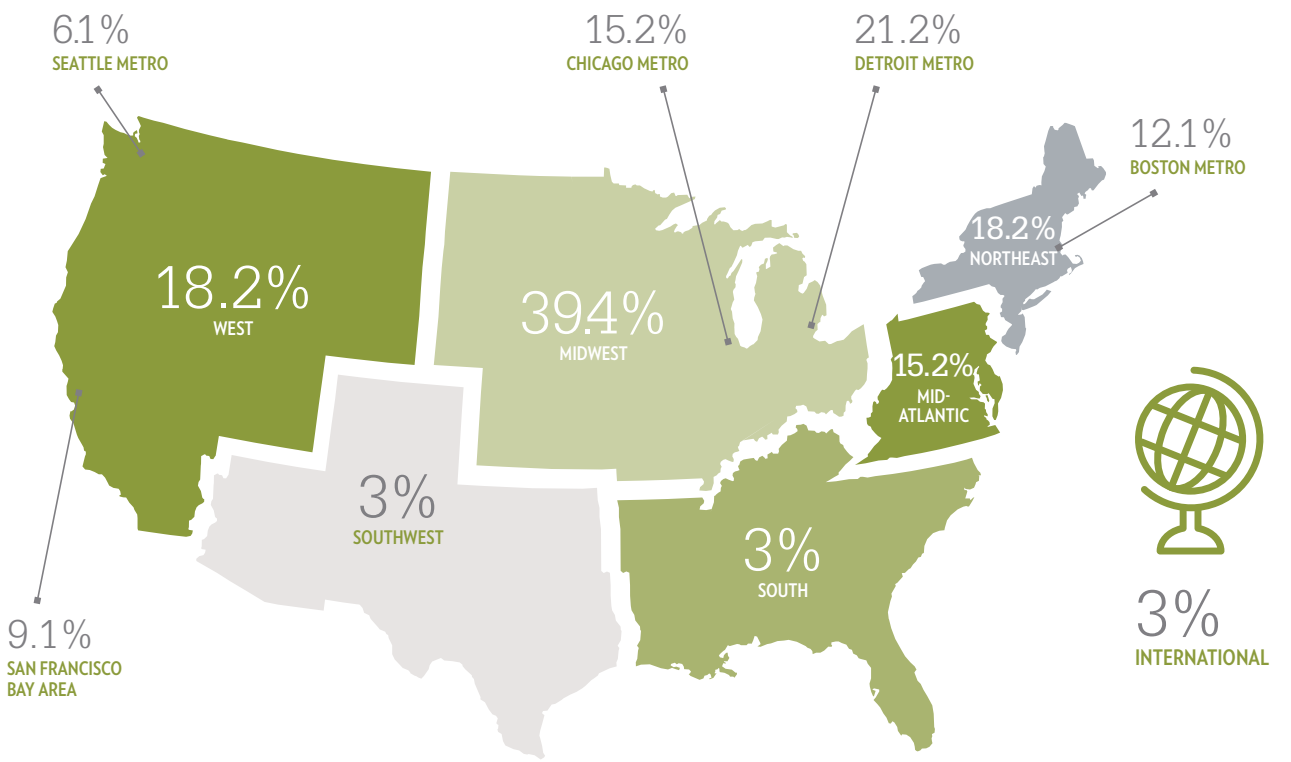
FUNCTION	% OF REPORTED	MEDIAN BASE SALARY	MEAN BASE SALARY
Consulting	33.3%	\$70,000	\$70,000
General Consulting	9.1%	\$70,000	\$70,000
IT/Systems Consulting	9.1%	\$70,000	\$70,000
Other Consulting	15.1%	\$70,000	\$70,000
Finance	9.1%	\$65,000	\$53,667
Marketing/Sales	30.3%	\$50,000	\$52,168
Sales	18.2%	\$56,000	\$61,302
Other Marketing	12.1%	\$41,000	\$40,750
Other	27.3%	\$44,576	\$40,850



MM Graduate Acceptances by Region

2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable region salary data.)

REGION	% OF REPORTED	MEDIAN BASE SALARY	MEAN BASE SALARY	BASE SALARY RANGE
Mid-Atlantic	15.2%	\$65,000	\$57,800	\$36,000-\$75,000
Washington DC Metro	15.2%	\$65,000	\$57,800	\$36,000-\$75,000
Midwest	39.4%	\$56,000	\$56,621	\$30,000-\$72,000
Chicago Metro	15.2%	\$53,000	\$54,250	\$41,000-\$70,000
Detroit Metro	21.2%	\$57,500	\$54,250	\$30,000-\$72,000
Minneapolis/St. Paul Metro	3.0%	—	—	—
Northeast	18.2%	\$50,000	\$53,230	\$46,152-\$70,000
Boston Metro	12.1%	\$50,000	\$49,038	\$46,152-\$50,000
Tri-State Area	6.1%	—	—	—
South	3.0%	—	—	—
Miami Metro	3.0%	—	—	—
Southwest	3.0%	—	—	—
Houston Metro	3.0%	—	—	—
West	18.2%	\$56,500	\$58,169	\$24,000-\$94,008
Other	3.0%	—	—	—
San Francisco Bay Area	9.1%	\$94,008	\$94,008	—
Seattle Metro	6.1%	—	—	—
International	3.0%	—	—	—
Asia	3.0%	—	—	—



Graduates Seeking Employment

	U.S. CITIZENS/ PERMANENT RESIDENTS		FOREIGN NATIONALS		TOTAL GRADUATING CLASS	
	%	NUMBER	%	NUMBER	%	NUMBER
Seeking Employment	71.4%	35	6.1%	3	77.5%	38
Seeking New Employment	69.4%	34	6.1%	3	75.5%	37
Returning to Internship Employer	2.0%	1	0.0%	0	2.0%	1
Not Seeking Employment	10.2%	5	4.1%	2	14.3%	7
Starting/Buying Company	0.0%	0	2.0%	1	2.0%	1
Continuing Education	10.2%	5	2.0%	1	12.2%	6
No Recent Information	6.2%	3	2.0%	1	8.2%	4
Total Graduates	87.8%	43	12.2%	6	100%	49

Position Source

	NUMBER	% OF TOTAL
On-Campus/School Facilitated	10	29.4%
On-Campus Recruiting	8	23.5%
Other School Facilitated (Posting, Alumni/Faculty Networking, etc.)	2	5.9%
Off-Campus/Direct Contact	16	46.9%
Direct Contact	8	23.5%
Other Off-Campus Contact (Personal Networking, Other Job Postings, etc.)	6	17.6%
Returning to Off-Campus/Direct Contact Internship	1	2.9%
Starting/Buying Company	1	2.9%
Not Reported	8	23.7%
Total	34	100.0%

Timing of Job Offers

	RECEIVED FIRST OFFER BY GRADUATION	RECEIVED FIRST OFFER WITHIN 3 MONTHS OF GRADUATION
U.S. Citizens/Permanent Residents	65.7%	91.4%
Foreign Nationals	66.7%	100.0%
Total	65.8%	92.1%

Timing of Job Acceptances

	ACCEPTED OFFER BY GRADUATION	ACCEPTED OFFER WITHIN 3 MONTHS OF GRADUATION
U.S. Citizens/Permanent Residents	51.4%	80.0%
Foreign Nationals	33.3%	100.0%
Total	50.0%	81.6%