

AGENDA 01. Questrom MSMS Program Overview QUESTROM

02. 03.

Admissions Process

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Miversities

Questions and Next Steps ready to go to force office.

Org Culture

1. 4091 2. Short tens

- CSR/Diversity Jepartment - Info sessions - Outreach

Questrom MSMS Mission

Enable recent college graduates without a business degree to be day-one ready for well paying roles in high-growth companies.



Questrom MSMS bridges the gap employers face between

Wanting diverse undergraduate majors Vs.

Needing new hires to contribute immediately



MS in Management Studies at a Glance

Customer	Recent college graduates seeking market facing roles in growth industries							
Outcome	Day-one	ready for w	vell payi	ing roles that infor	m and	enable grow	th teams	
	An experience that replicates real-life work in a high-growth company							
Experience	Dynamic Spaces, schedules and tools for the different ways work gets done	Savvy Team of facu mentors with e business expe	lty and extensive	Hands-On Projects, simulations, cases, and role-play drive learn-by-doing	Valu resp	ollaborative ue teamwork, bect, curiosity, ity, and positivity	Accountable Bimonthly 360° feedback of team and individual performance	
Highlights	3 Learn-by doin Projects with le companies in growtl	eading	Course electives and project alternatives students can tailor to their career goals and roles		ilor	Winter retreat hosted by leading companies on opportunities and challenges for growth industries		
Essentials	Core curriculum for foundational		Career coach and job-discovery				uition combined with	

resource center with excellent results

ample scholarship support

skills employers require

We start with the diverse talents, expertise, and perspectives that employers want...

45 Different Undergraduate Majors Top Five Undergraduate Majors

- 1. Economics
- 2. Engineering
- 3. Computer Science
- 4. Communications
- 5. Hospitality

13 Different Nationalities Represented

- Brazil
- Canada
- China
- Germany
- India
- Indonesia
- Lebanon

- Nigeria
- Philippines
- South Korea
- Spain
- Taiwan
- USA



... and build the day-one readiness skills that employers need

TEAMING

- Communication
- Collaboration
- Project Management

CUSTOMER CENTRICITY

- Understanding
- Insights
- Value

Measuring and making an

IMPACT

on Business on People on Society

DIGITAL AGILITY

- Productivity
- Data
- Platforms

PROBLEM SOLVING

- Analysis
- Creativity
- Analogous



... combined with the career building and connecting capabilities that turn first jobs into career starters



QUESTROM MEANS BUSINESS.

The design of the Questrom MSMS program brings real work challenges alive

Connections

Collaborative Internships

Career Building



Connections

Collaborative Internships

- 3 real-life client projects for each teams
- Leading companies Staples, CVS,
- Teams supported by business mentors
- Meetings/presentations to clients

Career Building



Connections

Collaborative Internships

Career Building

- 20 seven-week modular courses
- Finance, Org, Marketing, Analytics, Communication
- Full-time Questrom faculty with practitioner bias
- Dedicated academic advisor



Connections

Collaborative Internships

Career Building

- "Gamified", six-step career building program
- Individual coaching by dedicated career advisor
- Social and personal branding hackathons
- Full access to Questrom Feld Center resources



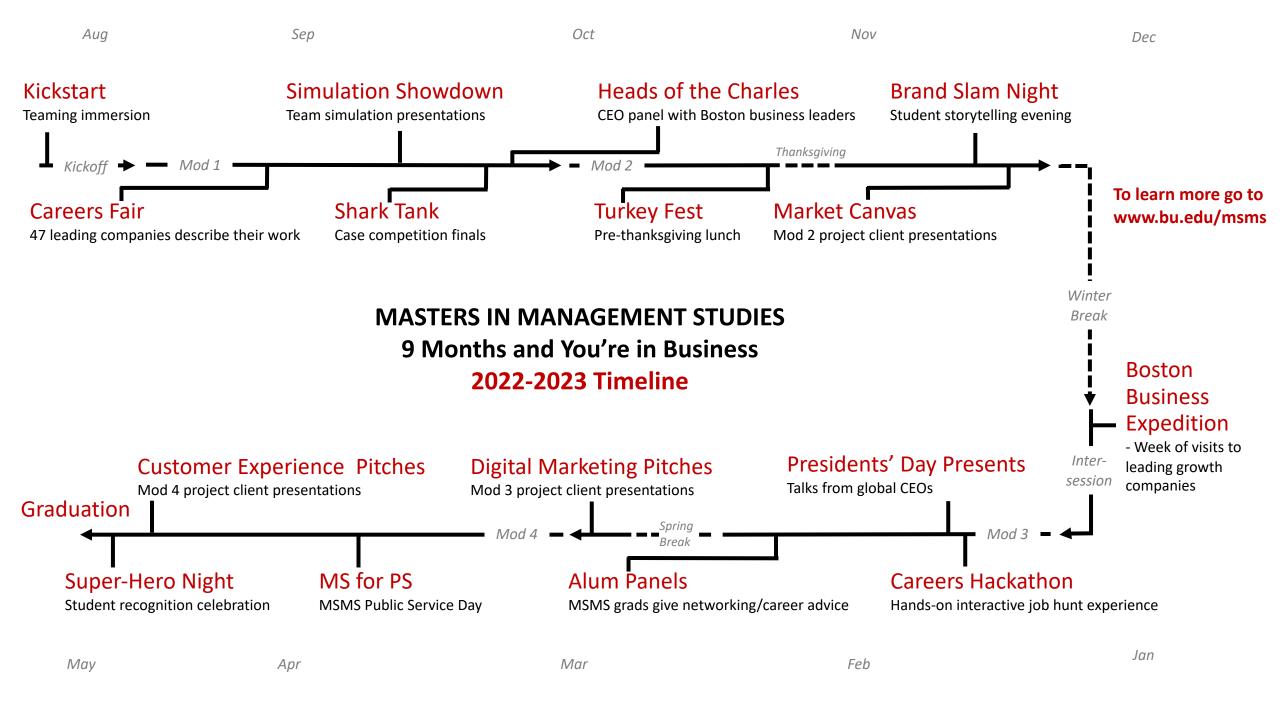
Connections

- Boston area business leader speaker series
- Industry lunch & learns with Questrom grads
- Faculty and mentor breakfast talks
- Questrom online alum and student community

Collaborative Internships

Career Building





	Module 1	Module 2	Module 3	Module 4
Focus	Business Foundations	Customer- Driven Growth	Digital Demand Generation	Customer Experience Innovation
Projects	Business Simulation & Case Competition	Insights & Analytics Client Project	Digital Marketing Client Project	New Business Launch Client Project
Classroom	 Business Context & Strategy Financial Reporting People and Teams Quantitative Methods Mgmt Communication 	 Customers & Markets Financial Decision Making Leadership and Change Mgmt Communication Customer Research Methods 	 Strategic Growth & Transformation Digital Sales & Marketing Electives: Project Management Product Management Data Visualization 	 Innovation and Entrepreneurship New Business Planning Electives: Negotiation & Conflict New Product Development Customer Data Analysis
Careers	My Story; Social Presence	Career Pathways	Job Pursuit	Transition to Work
Community	Questrom community building	Boston/NYC Business community building	Industry & Function community building	Your New Company community building



Questrom MSMS - Outstanding Outcomes

#3 Rated program in the USA*

+ 80% Job
placement
rate within
six months
of
graduation
(pre-covid)**

18% Higher average starting salary than average college graduate***



Interesting Jobs for Leading Companies

- Abaldo Enterprises, LLC
- Accenture
- Alpha Marketing Executives
- Bank of China
- Boston Hotel Group
- Bullfrog & Baum
- Country Garden
- Doble Engineering
- Fox News
- Google
- Healthcare Strategy Partners
- InCrowd
- Industrial Light and Majic

- Matrogenix
- Neuberger Berman
- North Easton Savings Bank
- Oracle
- Oracle NetSuite
- Plannuh
- PwC
- Rep. Kim Schofield
- Reprise Digital
- Stanley Black and Decker
- The Grace Children's Foundation
- Vecna Robotics
- Wenzhou Tianhao Pen Industrial Co., Ltd

Selected MSMS Graduates' Starting Employers 2020-2021 from Questrom Feld Center Employment Tracking



Admissions

Applicants are looked at holistically.

Decisions are based on the competitiveness within the applicant pool.

How much value will you receive from the Questrom experience?

How much value will you bring?



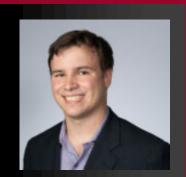
The Application

- Application Form
- Resume
- Transcripts
- GMAT or GRE (optional)
- TOEFL/IELTS/Duolingo/PTE
- Essays (Video and Short Answer)



Class Profile 2022-2023





PATRICK
HISTORY &
GLOBAL STUDIES





ENTERING CLASS PROFILE	M S M S
ENROLLED	71
SELECTIVITY	38%
AVG. GRE	321
AVG. GPA	3.35
AVG. WORK EXP.	1
AVG. WURK EXP.	6 MONTHS
AVG. WORK EXP.	23
AVG. AGE	23

Application Deadlines

Decision Release:

November 2, 2022 January 13, 2023

February 8, 2023 April 7, 2023

April 5, 2023* May 12, 2023

May 10, 2023**

June 2, 2023



^{*} Last round for all international applications who are not currently in the U.S. and on an active F-1 visa.

^{**} For domestic students and international students with a current, active F-1 visa

