

Class of 2021 Employment Report

Program Description

The <u>Master of Management Studies: Foundations of Business</u> program is an intensive 10-month program designed to provide students with 0-2 years' work experience a foundation in business fundamentals. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students' prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively. MMS students can opt into an elective track in Management Science and Technology Management (MSTeM) which involves additional coursework in quantitative tools and business-related applications to managing technology.

Graduating Class Profile

Categories SEEKING EMPLOYMENT	Permanent Work Authorization (WA) 81 (71%)	Non-Permanent Work Authorization (WA) 33 (29%)	Total Graduates 114
NOT SEEKING EMPLOYMENT			
Continuing Education	19	7	26
Employer Sponsored	0	1	1
Self Employed	0	1	1
Not Seeking for Other Reasons	4	0	4
TOTAL NOT SEEKING EMPLOYMENT	23	9	32
No information available	20	11	31
CLASS OF 2021 TOTAL GRADUATES	124	53	177

Class of 2021 total graduates		177
Not seeking employment		32
Continuing Education	26	
Employer Sponsored	1	
Self-employed	1	
Not Seeking for Other Reasons	4	
No information available		31
Total Seeking Employment		114

Class Profile

Average Age:	23
Work Experience ≤ 6 months:	140 (79%)
Women:	78 (44%)
GMAT range (middle 80%):	620 - 750
Average Undergraduate GPA:	3.4 (4.0 scale)
Undergraduate Institutions Represented:	90
Countries Represented:	18



Employment Statistics – Timing of Job Offers and Acceptances¹

	Total Seeking		By Gradu	Sł	10rt-		Between Graduation and 3 Months Post Graduation Short- Full-Time Term		Between 3 months and 6 months post- graduation Full-Time Short-			Total Accepted (Employed) (FT/Short Term) Six Months Post Graduation Full-Time Short- Total							
	Employment #	Fui #	l-Time %	#	erm %	Fui #	<u>-11me</u> %	#	erm %	#	%	#	Sime %	#	%	#	erm %	#	
Permanent WA	81	22	27%	2	2%	36	44%	1	1%	18	22%	0	0%	76	94%	3	4%	79	
Non Perm WA	33	9	27%	0	0%	17	52%	0	0%	6	18%	0	0%	32	97%	0	0%	32	97%
TOTAL GRADUATES	114	31	27%	2	2%	53	46%	1	1%	24	21%	0	0%	108	95%	3	3%	111	

¹ Job offer date and job acceptance date the same for almost all candidates, so only job acceptance date included.

² Short-Term positions = 20 hours or more per week (Fuqua/Duke Facilitated Volunteer Opportunities, Internships, or Part-Time Roles)

Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

19%

of accepted full-time job offers, or 21 jobs, were Fuqua-facilitated. These jobs were found through alumni connections, campus interviews or job postings, or due to other introductions or events.

81%

of accepted full-time job offers, or 87 jobs, were Graduate-facilitated. These jobs were found through networking, internet searches, job postings, third-party recruiters, or other avenues.

Full-time Offer Compensation Report

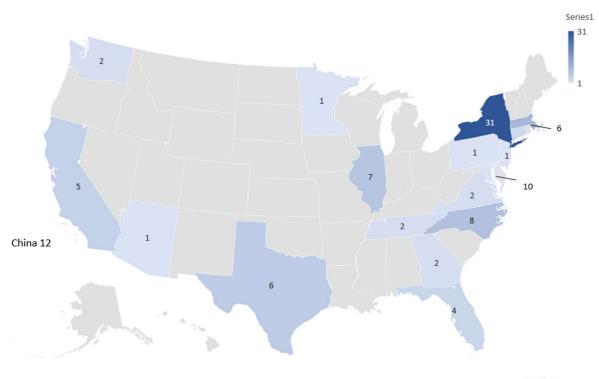
BASE SALARY	# Reporting	% Reporting	Mean	Median	50 th to 75 th Percentile	Low	High
Permanent Work Authorization	62	82%	\$72,373	\$72,500	\$72,500 - \$85,000	\$20,000	\$126,000
Non-Permanent Work Authorization	26	81%	\$64,492	\$67,000	\$67,000 -\$86,250	\$18,816	\$112,000
Total Graduates	88	81%	\$70,044	\$71,000	\$71,000 -\$85,000	\$18,816	\$126,000

All salaries reported in \$US, regardless of job location.



MMS Employment by Geography

US: Northeast: 38 | 38% - South: 16 | 16% - West: 7 | 7% - Mid-Atlantic: 13 | 13% - Midwest: 8 | 8% - Southwest: 7 | 7% **Abroad:** Asia: 12 | 12%



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Employers hiring at least one Duke MMS for a full-time role in 2020 – 2021¹

A24	EY-Parthenon*+	OC&C^
Accelerate360	FINTOP Capital	Office of Congresswoman Kathleen Rice
Accenture ⁺	Ford Motor Company	Performance Trust Capital Partners
Access Media Advisory LLC*	Forrest Grove Enterprises	Prentice Capital Management
AlphaSights	Fortitude Systems	Protiviti
Alvarez & Marsal	GFK	Ramp Business Corporation
Amazon*	Goldman Sachs*	Roland Berger*
Backroads	Goldman Sachs Asia^	Rosegate Mortgage
Bain & Company	Harris Williams	Rothschild
BlackRock	Heitman LLC	Ruth's Hospitality Group
Blur Stripes Urban Cacao	IBM Corporation	Sensiba San Filippo*
BMO Capital Markets	Inc-Query	Sharma Strategy Group
Booz Allen Hamilton	Ipsos Strategy3^	Shell (China) Limited^
Bully Pulpit Interactive*	JLL*	Stax Inc.
ByteDance Ltd.^	Joele Frank	Sumitomo Mitsui Banking Corporation
Capgemini Consulting^	JP Morgan+	Syneos Health
Citi	Ketchum Inc.*	The Hertz Corporation
Cloudera*	KPMG LLP	TikTok Inc.
Conmed	Kyra Solutions, Inc.	TouchSuite*
Coupa Software	Locust Walk Partners	Truist
Credit Suisse*+	Longfor Properties Co. Ltd^	U.S. Bancorp
Creo Innovation^	Lucid	University of Texas at Austin
Cummins Inc.*	McKinsey^	Updata Partners
DDC Public Affairs	Medtronic PLC*	Upwork*
Deloitte Consulting Asia^	Michael J. Fox Foundation	Vantage Partners
Deloitte Consulting ⁺	Miniluxe*	Vast Data
Dentsu International*	Montaigne Investment Management*	WeWork
District Management Group	Morgan Stanley+	White Oak Healthcare Finance
DraftKings	Myriad Genetics, Inc	Xpeng^
Endeavor	National Institute of Health	Zinnov*
Euromonitor^	NewLife Biosciences	ZS Associates*

+ Hired 2+ MMS students2

* U.S. Company that hired student without U.S. work authorization³

^ Job Location outside the U.S.4

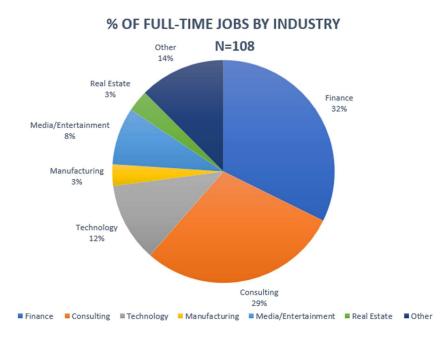
¹Total number of companies hiring MMS students **93** ²Total number of companies hiring 2+ MMS students **6** ³ Total number of U.S. companies hiring MMS students without U.S. work authorization **19**

⁴Total number of companies hiring MMS students outside the U.S. 12

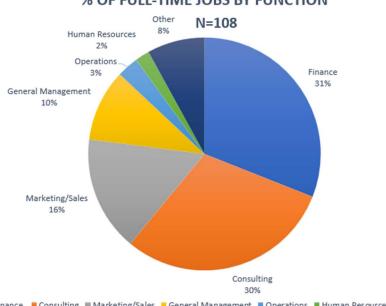


Master of Management Studies (MMS): Foundations of Business

Full-Time Jobs by Industry



Full-Time Jobs by Function



% OF FULL-TIME JOBS BY FUNCTION

■ Finance ■ Consulting ■ Marketing/Sales ■ General Management ■ Operations ■ Human Resources ■ Other

Contact Information

MMS: Foundations of Business

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